



**General Services Administration
Federal Supply Service
Authorized Federal Supply Schedule Price List**

**MULTIPLE AWARD SCHEDULE
FSC GROUP: MAS
FSC/PSC CODE: R425, R499, R414, R408**

**Stellar Solutions, Inc.
250 Cambridge Avenue, Suite #204
Palo Alto, CA 94306
(703) 657-2734 (phone)
(650) 473-9867 (fax)
www.stellarsolutions.com
Contract Administrator: Margaret Kennedy
gsa@stellarsolutions.com**

**Contract Number:
47QRAA18D00FQ
Period Covered by Contract:
September 17, 2018 through September 16, 2023
Business Size:
Small, Woman-Owned Business
*Price List current through PS-0010, Effective February 3, 2021***

For more information on ordering from Federal Supply Schedule click on the FSS Schedules button at fss.gsa.gov. On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!™, a menu-driven database system. The INTERNET address for GSA Advantage!™ is: <http://www.GSAAdvantage.gov>.

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COMPANY PROFILE

Stellar Solutions, Inc. is an engineering services business providing technical expertise and problem-solving skills to significant national and international aerospace programs. The Company has distinguished itself by satisfying its customers' critical needs on diverse projects, including defense-related intelligence projects, international telecommunications satellites, commercial imagery satellites and NASA's planetary missions.

The expert staff of Stellar Solutions consists of highly qualified professionals with hands-on experience in both commercial and government programs. Stellar Solutions provides the rapid response that critical projects demand by focusing a tightly knit team on strategic problem areas. These highly productive teams deliver expert engineering services, primarily in the following areas:

COMPANY HIGHLIGHTS

Stellar Solutions is a woman-owned small business founded in 1995 by Celeste Volz Ford, a 40-year veteran of the aerospace industry. Revenues have grown consistently since inception, and are currently generated by over fifty contracts with a broad range of commercial and government customers. Our customer base is diverse, representing all sectors of the aerospace industry, including Intelligence, DoD, Civil, Commercial and International. Our revenue base is also geographically balanced between our operating locations in California, Colorado and the Washington, DC area, with significant new growth in our international business area. Our workforce consists of an elite cadre of highly trained and experienced aerospace engineering veterans who are totally dedicated to meeting our customers' critical needs on projects of national and international significance. The average industry experience of our engineering staff is over 24 years.

OVERVIEW AND INFORMATION

- 1a. Authorized Special Item Numbers (SINs):
541715/541715 RC: Engineering Research and Development and Strategic Planning
541420/541420 RC: Engineering System Design and Integration Services
541380/541380 RC: Testing Laboratories
541330ENG/541330ENG RC: Engineering Services
541611/541611 RC: Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services
OLM/OLM RC: Order-Level Materials (OLM)
- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. **Not Applicable**
- 1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. **See Pg. 9**
2. Maximum order: **SIN 541380 and OLM: \$250,000 All Other SINs: \$1,000,000**
3. Minimum order: **\$100.00**
4. Geographic coverage (delivery area): **Worldwide**
5. Point(s) of production (city, county, and state or foreign country): **Not applicable**
6. Discount from list prices or statement of net price: **GSA prices are net**
7. Quantity discounts: **None**
8. Prompt payment terms: **None. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.**
- 9a. Notification that Government purchase cards are accepted below the micropurchase threshold: **Yes**
- 9b. Notification that Government purchase cards are accepted above the micropurchase threshold: **No**
10. Foreign items: **None**
- 11a. Time of Delivery: **Not applicable**
- 11b. Expedited Delivery: **Not applicable**
- 11c. Overnight and 2-day delivery: **Not applicable**

- 11d. Urgent Requirements: **Not applicable**
12. F.O.B. point(s): **Not applicable**
- 13a. Ordering address: **Submit a Request for Quote and Statement of Work to:**
Stellar Solutions, Inc. (Attn. Director of Contracts)
250 Cambridge Avenue, Suite #204
Palo Alto, CA 94306
Phone: (703) 657-2734
Fax: (650) 473-9867
Email: gsa@stellarsolutions.com
- 13b. Ordering procedures: **For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.**
14. Payment address:
Stellar Solutions, Inc.
250 Cambridge Avenue, Suite #204
Palo Alto, CA 94306
Phone: (650) 473-9866
Fax: (650) 473-9867
15. Warranty provision: **Not applicable**
16. Export packing charges, if applicable: **Not applicable**
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micropurchase level): **No additional terms for credit card purchase**
18. Terms and conditions of rental, maintenance and repair: **Not applicable**
19. Terms and conditions of installation: **Not applicable**
- 20a. Terms and conditions of repair parts: **Not applicable**
- 20b. Terms and conditions for any other services: **Not applicable**
21. List of service and distribution points: **Not applicable**
22. List of participating dealers: **Not applicable**
23. Preventive maintenance: **Not applicable**
24. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: **Not applicable**
25. Data Universal Number System (DUNS) number: **025461497**

26. Notification regarding registration in System for Award Management (SAM) database: **Stellar Solutions, Inc. is registered in the System for Award Management (SAM) database (CAGE Code: 3MAY9).**

Engineering Research and Development and Strategic Planning (Special Item Number 541715)

Strategic Planning for Technology Programs/Activities

Services covered under this SIN involve the definition and interpretation of high-level organizational engineering performance requirements such as projects, systems, missions, etc., and the objectives and approaches to their achievement. Typical associated tasks include, but are not limited to an analysis of mission, program goals and objectives, requirements analysis, organizational performance assessment, special studies and analysis, training, privatization and outsourcing.

Example: The evaluation and preliminary definition of new and/or improved performance goals for navigation satellites – such as launch procedures and costs, multi-user capability, useful service life, accuracy and resistance to natural and man made electronic interference.

Concept Development and Requirements Analysis

Services covered under this SIN involve abstract or concept studies and analysis, requirements definition, preliminary planning, the evaluation of alternative technical approaches and associated costs for the development or enhancement of high level general performance specifications of a system, project, mission or activity. Typical associated tasks include, but are not limited to requirements analysis, cost/cost-performance trade-off analysis, feasibility analysis, regulatory compliance support, technology conceptual designs, training, privatization and outsourcing.

Example: The development and analysis of the total mission profile and life cycle of the improved satellite including examination of performance and cost tradeoffs.

Test and Evaluation

Services covered under this SIN involve the application of various techniques demonstrating that a prototype system (subsystem, program, project or activity) performs in accordance with the objectives outlined in the original design. Typical associated tasks include, but are not limited testing of a prototype and first article(s) testing, environmental testing, independent verification and validation, reverse engineering, simulation and modeling (to test the feasibility of a concept), system safety, quality assurance, physical testing of the product or system, training, privatization and outsourcing.

Example: The navigation satellite working model will be subjected to a series of tests which may simulate and ultimately duplicate its operational environment.

Integrated Consulting Services

Services covered under this SIN involve management or strategy consulting, including research, evaluations, studies, analyses, scenarios/simulations, reports, business policy and regulation development assistance, strategy formulation, and expert witness services.

Typical associated tasks include, but are not limited to facilitation and related decision support services, survey services, and advisory and assistance services in accordance with FAR 37.203.

Example: Developing strategy and conducting studies and simulations to assist in the training of political/military leaders in the areas of missile defense and the security of cyber operations.

Acquisition Management Support

Services covered under this SIN involve acquisition planning assistance, including market research and recommending procurement strategy; acquisition document development, including cost/price estimates, quality assurance surveillance plans, statements of work, synopses, solicitations, price negotiation memoranda, etc.; expert assistance in supporting proposal evaluations, including price/cost analysis or technical proposal analysis; contract administration support services, including assistance with reviewing contractor performance, developing contract modifications, and investigating reports of contract discrepancies.

Example: Providing support in requirements definition, acquisition strategy, developing materials for the solicitations, providing technical review of the responses and providing technical oversight of the development of each of the program elements. Specific performance monitoring included technical, cost, schedule and risk aspects for each program element as well as the integrated system.

Integrated Business Program Support Services

Services covered under this SIN include all phases of program or project management, from planning to closeout, and operational/administrative business support services in order to carry out program objectives.

Example: Provided program/project management leadership and support in developing business and program management processes and tools to monitor program compliance with requirements and manage program compliance with requirements, as well as leading development and implementation of business and operations support systems.

Engineering System Design and Integration Services (Special Item Number 541420)

System Design, Engineering and Integration

Services covered under this SIN involve the translation of a system (or subsystem, program, project, activity) concept into a preliminary and detailed design (engineering plans and specifications), performing risk identification/analysis/mitigation, traceability, and then integrating the various components to produce a working prototype or model of the system.

Typical associated tasks include, but are not limited to computer-aided design, design studies and analysis, high level detailed specification preparation, configuration management and document control, fabrication, assembly and simulation, modeling, training, privatization and outsourcing. Example: The navigation satellite concept produced in the preceding stage will be converted to a detailed engineering design package, performance will be computer simulated and a working model will be built for testing and design verification.

Engineering Services (Special Item Number 541330ENG)

Acquisition and Life Cycle Management

Services covered under this SIN involve all of the planning, budgetary, contract and systems/program management functions required to procure and/or produce, render operational and provide life cycle support (maintenance, repair, supplies, engineering-specific logistics) to technology-based systems, activities, subsystems, projects, etc. Typical associated tasks include, but are not limited to operation and maintenance, program/project management, technology transfer/insertion, training, privatization and outsourcing.

Example: During this stage the actual manufacturing, launch, and performance monitoring of the navigation satellite will be assisted through project management, configuration management, reliability analysis, engineering retrofit improvements and similar functions.

STELLAR SOLUTIONS, INC.
ENGINEERING GRADE LABOR CATEGORIES & RATES

Engineering Grade 5.0 (E5.0)

Engineers and technicians at this grade level have received education and training in engineering methods, testing and analysis. They are capable of applying standard engineering methods and practices with supervisory support and direction. This is an entry level position, so at a minimum, these engineers have a Bachelor's degree and an internship experience in their discipline or related fields.

Engineering Grade 4.5 (E4.5)

Engineers at this grade level have received formal education and training in standard engineering methods and practices. They are competent engineers or technicians capable of contributing to the success of the team and/or the project. At a minimum, these engineers have a Bachelor's degree and at least one year of experience in their discipline or related fields.

Engineering Grade 4.0 (E4.0)

Engineers at this grade level are capable of applying standard engineering methods and practices to recurring situations and problems, based on experience gained in analysis and problem-solving. These engineers are capable of contributing to the formulation of solutions to engineering problems in collaboration with their teammates and mentors. At a minimum, these engineers have a Bachelor's degree and at least two years of experience in their discipline or related fields.

Engineering Grade 3.5 (E3.5)

Engineers at this grade level are competent engineers capable of applying standard engineering methods and practices to new situations and problems. They are self-directed and take responsibility for their assigned tasks. These engineers formulate and propose solutions to engineering problems and initiate collaboration with teammates before implementing solutions that impact other tasks. At a minimum, these engineers have a Bachelor's degree and at least three years of experience in their discipline or related fields.

Engineering Grade 3.3 (E3.3)

Engineers at this grade level are fully-competent engineers capable of applying standard engineering methods and practices to generate creative solutions to new situations and problems. They are self-directed and take full responsibility for their assigned tasks and their contributions to the overall success of their team. These engineers utilize their experience to formulate solutions to engineering problems and they can articulate and defend their position and judgment in discussions with teammates to achieve a desired consensus position. At a minimum, these engineers have a Bachelor's degree and at least five years of experience in their discipline or related fields.

Engineering Grade 3.0 (E3.0)

Engineers at this grade level have developed a high level of technical expertise and have exhibited qualities that characterize them for leadership development. They are key technical contributors on a project and they draw on extensive experience in their own field, as well as related sciences and disciplines, to formulate solutions to new engineering situations and problems. These engineers are self-directed and influential in collaborative discussions with teammates that resulting in high impact on the project. At a minimum, these engineers have a Bachelor's degree and at least eight years of experience in their discipline or related fields.

Engineering Grade 2.8 (E2.8)

Engineers at this grade level have developed the highest level of technical expertise and have demonstrated the potential for a leadership role. They are often the key technical contributor on a project and they draw on intense and diversified experience in their own field, as well as related sciences and disciplines, to formulate solutions to complex engineering situations and problems. These engineers are self-directed and will initiate and facilitate collaborative discussions with teammates that have an important impact on the project extending beyond their assigned tasks. At a minimum, these engineers have a Bachelor's degree and at least ten years of experience in their discipline or related fields.

Engineering Grade 2.5 (E2.5)

Engineers at this grade level have demonstrated outstanding proficiency in their discipline and have assumed a lead role on complex tasks critical to project success. They have the proven capability of applying intensive and diversified knowledge of engineering principles and practices in broad areas of application. These engineers make decisions independently on engineering problems and utilize advanced techniques and the modification and extension of theories, precepts, and practices of related sciences and disciplines to accomplish project goals and objectives. At a minimum, these engineers have a Bachelor's degree and at least twelve years of experience in their discipline or related fields.

Engineering Grade 2.3 (E2.3)

Engineers at this grade level are emerging as potential leaders of an engineering project, influencing decisions and recommendations that are respected by peers and that have a significant impact on engineering activities. They routinely collaborate with key engineers and officials of other organizations and companies, and their opinion and points of view are widely respected. These individuals are proving that they have the creativity, foresight and engineering judgment to become recognized leaders in their area of responsibility. They are developing leadership skills that will allow them to determine program objectives and requirements, and organize programs and projects. At a minimum, these engineers have a Master's degree (or equivalent experience) and at least fifteen years of experience in their discipline or related fields.

Engineering Grade 2.0 (E2.0)

Engineers at this grade level have the demonstrated capability to lead an engineering project, making decisions and recommendations that are recognized as authoritative and that have an important impact on extensive engineering activities. They initiate and maintain extensive contact with key engineers and officials of other organizations and companies, requiring skills in persuasion and negotiation of critical issues. These individuals will have demonstrated creativity, foresight and mature engineering judgment in anticipating and solving unprecedented engineering problems. They are adept at determining program objectives and requirements, organizing programs and projects, and developing standards and guidelines for diverse engineering activities. At a minimum, these engineers have a Master's degree (or equivalent experience) and at least twenty years of experience in their discipline or related fields.

Engineering Grade 1.5 (E1.5)

Engineers at this grade level have the proven capability to lead a major program or business area. They make decisions and recommendations that are recognized as authoritative and have far-reaching impact on extensive engineering projects and related activities. These individuals negotiate critical and controversial issues with top-level engineers and officers of other organizations and companies. These individuals demonstrate a high degree of creativity, foresight and mature judgment in planning, organizing and guiding extensive engineering programs and activities of utmost importance. At a minimum, these engineers have a Master's or PhD degree (or equivalent experience) and at least twenty-five years of experience in their discipline or related fields.

Engineering Grade 1.0 (E1.0)

Engineers at this grade level represent the highest level of senior technical and project management leadership. These individuals typically direct all work activities within their purview and have total responsibility for a program's technical and business success. These individuals have a demonstrated track record of achievement in challenging technical and program management positions. Key individuals are recognized as national authorities and scientific leaders in very broad areas of engineering and scientific interest. At a minimum, these engineers have a Master's or PhD degree (or equivalent experience) and at least thirty years of experience in their discipline or related fields.

Subject Matter Expert – Level 3 (SME 3.0)

Individuals at this grade level are senior engineers, senior scientists, or retired senior military flag officers who have extensive knowledge and experience in their field of expertise. They have the proven capability and experience of leading large military organizations and staffs and/or the technical depth and breadth to be cited as world-class authorities in their areas of technical expertise. They are called upon to provide senior level strategic and operational planning and advice to senior military commands or to serve as recognized independent expert witnesses on technical matters in formal reviews and proceedings. These individuals typically have a Masters or PhD degree (or equivalent experience) and at least twenty years of experience in their discipline or field of expertise, or senior command experience as a retired one-star flag officer in the US military with command or staff leadership responsibility for up to 10,000 personnel.

Subject Matter Expert – Level 2 (SME 2.0)

Individuals at this grade level are senior engineers, senior scientists, or retired senior military flag officers who have extensive knowledge and experience in their field of expertise. They have the proven capability and experience of leading large military organizations and staffs and/or the technical depth and breadth to be cited as world-class authorities in their areas of technical expertise. They are called upon to provide senior level strategic and operational planning and advice to senior military commands or to serve as recognized independent expert witnesses on technical matters in formal reviews and proceedings. These individuals typically have a Masters or PhD degree (or equivalent experience) and at least twenty-five years of experience in their discipline or field of expertise, or senior command experience as a retired two-star flag officer in the US military with command or staff leadership responsibility for up to 50,000 personnel.

Subject Matter Expert – Level 1 (SME 1.0)

Individuals at this grade level are senior engineers, senior scientists, or retired senior military flag officers who have extensive knowledge and experience in their field of expertise. They have the proven capability and experience of leading large military organizations and staffs and/or the technical depth and breadth to be cited as world-class authorities in their areas of technical expertise. They are called upon to provide senior level strategic and operational planning and advice to senior military commands or to serve as a recognized independent expert witness on technical matters in formal reviews and proceedings. These individuals typically have a Masters or PhD degree (or equivalent experience) and at least thirty years of experience in their discipline or field of expertise, or senior command experience as a retired three-star flag officer in the US military with command or staff leadership responsibility for 100,000 or more personnel.

Degree / Experience Equivalency

Bachelor's Degree (BS/BA) = No equivalency. Degree is required.

Master's Degree (MS/MA) = BS/BA Degree plus four (4) years relevant experience

Doctorate Degree (PhD) = MS/MA Degree plus three (3) years relevant experience, or
BS/BA Degree plus eight (8) years relevant experience

Service Contract Labor Standards (SCLS) Statement

“The Service Contract Labor Standards (SCLS), also referred to as the Service Contract Act (SCA) is applicable to this contract as it applies to the entire Multiple Award Schedule and all services provided. While no specific labor categories have been identified as being subject to the SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and/or when the contractor adds SCLS/SCA labor categories/employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable wage determination (WD) number. Failure to do so may result in cancellation of the contract.”

Stellar Solutions Pricing
Fixed Annual Escalation Rate is 2.5%

<u>SIN(s)</u>	<u>Labor Category</u>	<u>Base Period</u>				
		Year 1 (September 17, 2018 – September 16, 2019)	Year 2 (September 17, 2019 – September 16, 2020)	Year 3 (September 17, 2020 – September 16, 2021)	Year 4 (September 17, 2021 – September 16, 2022)	Year 5 (September 17, 2022 – September 16, 2023)
541715, 541420, 541380, 541330ENG	Engineering Grade 5.0 (E5.0)	\$83.92	\$86.02	\$88.17	\$90.37	\$92.63
541715, 541420, 541380, 541330ENG	Engineering Grade 4.5 (E4.5)	\$99.02	\$101.50	\$104.04	\$106.64	\$109.30
541715, 541420, 541380, 541330ENG	Engineering Grade 4.0 (E4.0)	\$116.84	\$119.76	\$122.75	\$125.82	\$128.97
541715, 541420, 541380, 541330ENG	Engineering Grade 3.5 (E3.5)	\$137.99	\$141.44	\$144.98	\$148.61	\$152.32
541715, 541420, 541380, 541330ENG	Engineering Grade 3.3 (E3.3)	\$149.71	\$153.46	\$157.29	\$161.22	\$165.25
541715, 541420, 541380, 541330ENG	Engineering Grade 3.0 (E3.0)	\$162.53	\$166.59	\$170.76	\$175.03	\$179.40
541715, 541420, 541380, 541330ENG	Engineering Grade 2.8 (E2.8)	\$175.84	\$180.23	\$184.74	\$189.36	\$194.09
541715, 541420, 541380, 541330ENG	Engineering Grade 2.5 (E2.5)	\$190.37	\$195.13	\$200.01	\$205.01	\$210.13
541715, 541420, 541380, 541330ENG	Engineering Grade 2.3 (E2.3)	\$206.46	\$211.62	\$216.91	\$222.33	\$227.89
541715, 541420, 541380, 541330ENG	Engineering Grade 2.0 (E2.0)	\$224.05	\$229.65	\$235.39	\$241.28	\$247.31
541715, 541420, 541380, 541330ENG	Engineering Grade 1.5 (E1.5)	\$243.81	\$249.90	\$256.15	\$262.56	\$269.12
541715, 541420, 541380, 541330ENG	Engineering Grade 1.0 (E1.0)	\$263.60	\$270.19	\$276.94	\$283.87	\$290.96
541715, 541420, 541380, 541330ENG, 541611	Subject Matter Expert – Level 3 (SME 3.0)	\$306.32	\$313.98	\$321.82	\$329.87	\$338.12
541715, 541420, 541380, 541330ENG, 541611	Subject Matter Expert – Level 2 (SME 2.0)	\$355.69	\$364.58	\$373.69	\$383.04	\$392.61
541715, 541420, 541380, 541330ENG, 541611	Subject Matter Expert – Level 1 (SME 1.0)	\$412.93	\$423.25	\$433.83	\$444.68	\$455.79